



May 2005

Dear Valued Neopost/Postal Service Customer:

In April 2003 we generated a letter listing the Neopost meter models that were fully compliant with the United States Postal Service standards and regulations for digital meters. With the launch of additional products, this letter is an update identifying an expanded list of Neopost meter models that fully comply with these standards. The meter migration plan is underway to transition meter users to digital meters that offer improved security and value of postage meters for customers. All of the Neopost meter models listed below, and when used in conjunction with the listed mailing machine, meet the latest Postal Service digital printing requirements.

| Digital | | IBI Digital | |
|-------------|-----------------|-------------|-----------------|
| Meter Model | Mailing Machine | Meter Model | Mailing Machine |
| SM26 | SM22/26 | IJ25 | IJ25 |
| N18D | IJ65 | N18i | IJ65/75/85 |
| | | N20i | IJ70/80/90/110 |
| | | N300 | IJ105 |
| | | N90i/N92i | IJ35/45 |
| | | N94i | IJ40/50/60 |

Digital technology offers improved security of postage revenue and opportunities for additional functionality and services. Digital meters are able to integrate further with U.S. Postal Service products and services such as Confirmation Services and insurance. They also can interface with software solutions that offer data management functions to import and export databases and transaction data that help mailers to better manage and leverage mailing data. Digital meters printing uniquely identifiable Information Based Indicia (IBI) are the preferred technology of the future. IBI is a key enabler of the Postal Service Intelligent Mail initiative introducing new value adding services for mailing customers. Mailing systems that meet these new standards are considered the most robust and secure postage printing systems available. They provide a convenient means for easy access to postage and mailing services that are vital for the business of mailing.

I hope this letter assists you in making an informed decision regarding the system you select to process your mail. We encourage you to visit the Postal Service web site at <http://www.usps.com/postagesolutions/flash.htm> for update information on the Plan for Secure Postage Meter Technology.

Sincerely,

Daniel J. Lord
Acting Manager